



Presentation to 2017 EABC Business Mission to Europe

Thursday 29 June 2017



IRISH AUSTRALIAN
CHAMBER of COMMERCE



Australian Government



European Australian Business Council



Peter Oakes - Founder, Fintech Ireland & Fintech UK (@oakeslaw / @fintechireland)

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ASIC = Central Bank of Ireland;
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Conduct Authority; ASX =
Australian Stock Exchange;
AUSTRAC = Australian Transaction
Reporting and Analysis Service;
*JFSC = Jersey Financial Services
Commission
*DoJ = Department of Justice



peter@peteroakes.com / hello@fintechireland.com

Phone IRL: +353 87 273 1434 / UK: +44 75 6352 6834

www.peteroakes.com / www.fintechireland.com

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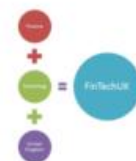
Platforms to Promote & Develop



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Fintech Ireland Event Collaborators

- **Dave Anderson**, Fintech community organiser and DevOps Transformation Consultant
[@supergingerdave](https://ie.linkedin.com/in/daveandersonireland@supergingerdave) [@gingertechie](#)
- **Peter O'Halloran**, Vice President & General Manager, eCommerce, EMEA at First Data
[@p_ohalloran](https://ie.linkedin.com/in/peterohalloran)
- **Alex Lee**, Investor and Board Advisor to FinTech firms
[@AlexLee FinTech](https://uk.linkedin.com/in/alexjameslee)

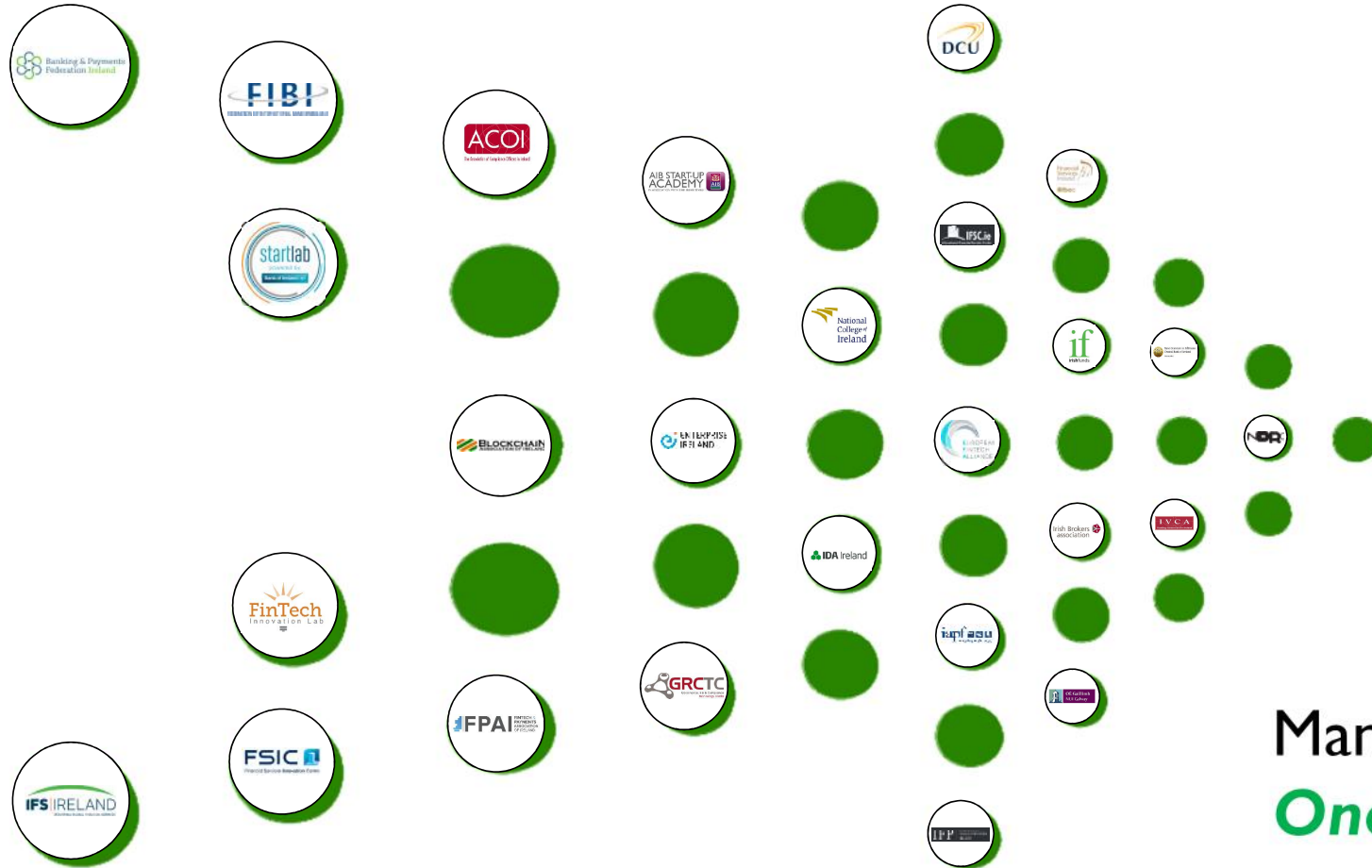


Where does Fintech Ireland Fit?





We Connect The Dots!



Many Voices
One Message

Two weeks of putting Ireland on the Fintech map





**Accelerators
& Incubators**

Talent

Capital

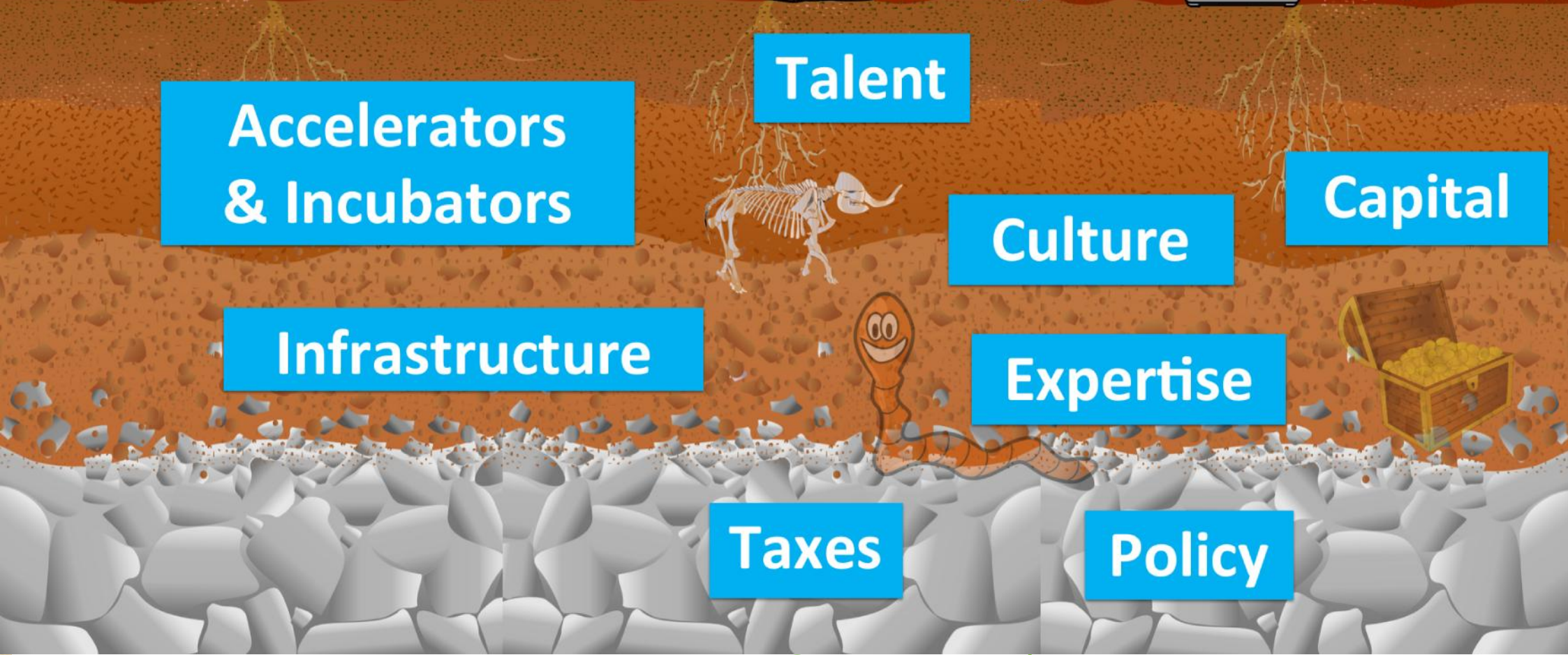
Culture

Infrastructure

Expertise

Taxes

Policy



Ireland's GOT TALENT

The tech sector in Ireland
directly employs
105,000+ people
78,000 in multinationals

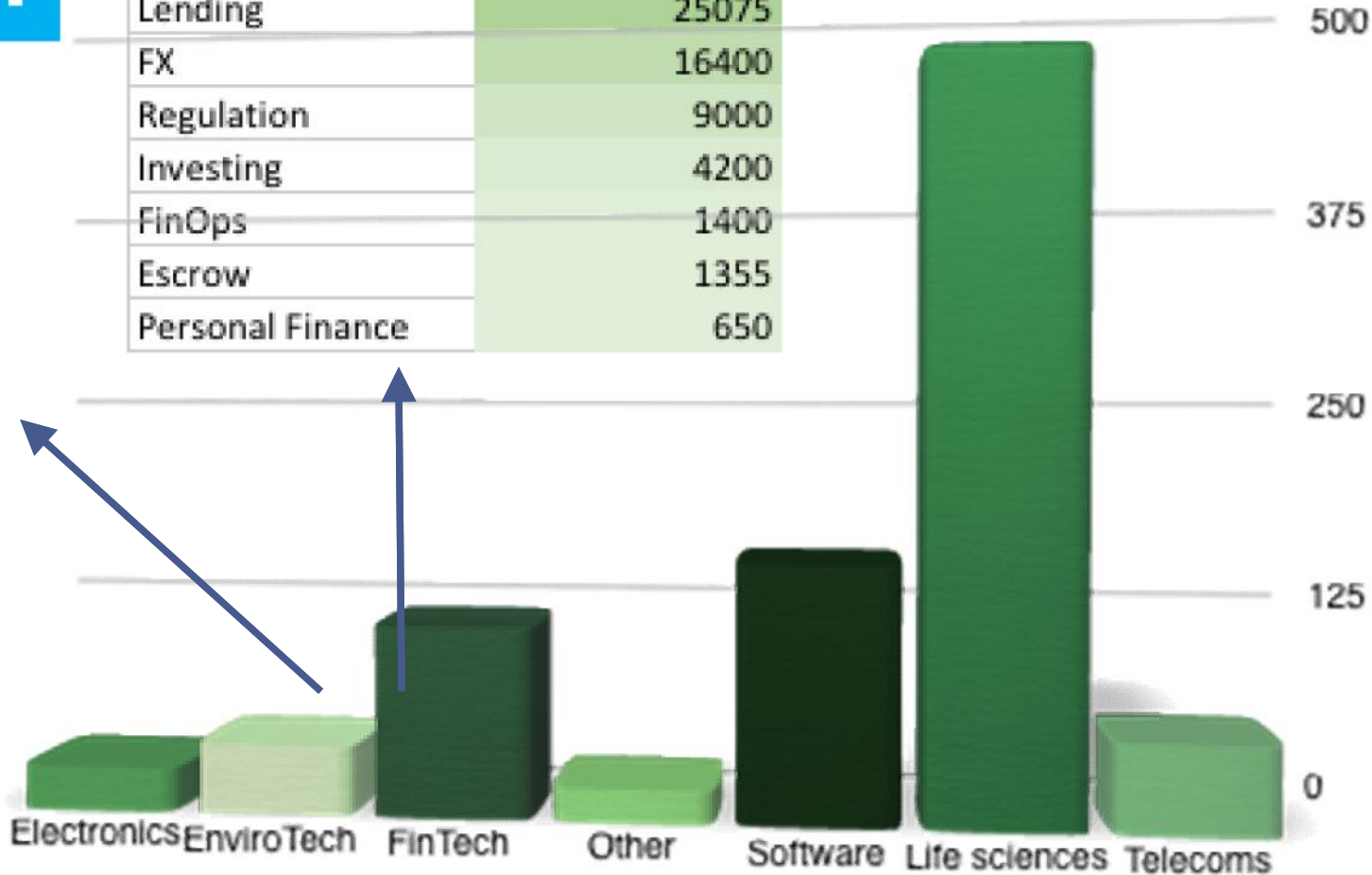
The international financial
services sector in Ireland
directly employs **38,000**
humans



Capital

Company Name	Funding Total (€000s)
Circle	53400
Future Finance	23750
CurrencyFair	16400
RubicoIn	4200
Kyckr	3400
Corlytics	2900
AQMetrics	2700
Cashbook	1400
Deposify	1355
Linked Finance	1000
Plynk	725
Piggypot	650
Alpha Payments Cloud	450
Orca Money	325
Touchtech Payments	300

Category	Amount
Payments	54875
Lending	25075
FX	16400
Regulation	9000
Investing	4200
FinOps	1400
Escrow	1355
Personal Finance	650



<http://www.ivca.ie/wp-content/uploads/2017/02/IVCA-Venture-Pulse-2016-060217-2.pdf>

Capital

Category	Amount
Payments	54875
Lending	25075
FX	1640
on	900
g	420
	140

Irish money messaging startup cofounded by a Facebook veteran raises €25 million just 6 months after launch

Oscar Williams-Grut
12h 637

FACEBOOK LINKEDIN TWITTER EMAIL PRINT

MADRID, SPAIN — Dublin-based Money messaging app Plynk has raised €25 million (£21.7 million) from a Swiss investment trust, in what it claims is the biggest ever "Series A" investment for an Irish software startup.



Plynk cofounders Charles Dowd, left, and Clive Foley. Plynk

Plynk announced the investment on Wednesday at MoneyConf in Madrid. The company says in a release that it is building an app which links to people's Facebook accounts and then lets them send money to friends through

ON POLITICS HEALTH & SOCIAL PROPERTY TECH



Draper Esprit raises €115m to tap Brexit opportunities

Venture capital firm floated on Dublin and London markets 12 months ago

Fri, Jun 2, 2017, 10:16 Updated: Fri, Jun 2, 2017, 17:40

Joe Brennan



Draper Esprit's Irish businesses is led by serial entrepreneur Brian Caulfield, a former partner with Trinity Venture Capital. Photograph: David Sletor

- Draper Esprit, the Irish State Investment Fund-backed venture capital company that floated in Dublin and London last year, has raised £100 million (€115 million) in a share sale as it seeks to fund investment opportunities as the wider industry grapples with the impact of Brexit.

Entrepreneurs pull plug on €25m start-up fund

Pat Phelan: the founder of Trustev feels 'let down' by Ireland's start-up sector Picture: Clare Keogh

Pat Phelan and Illann Power couldn't find an Irish start-up worth investing in

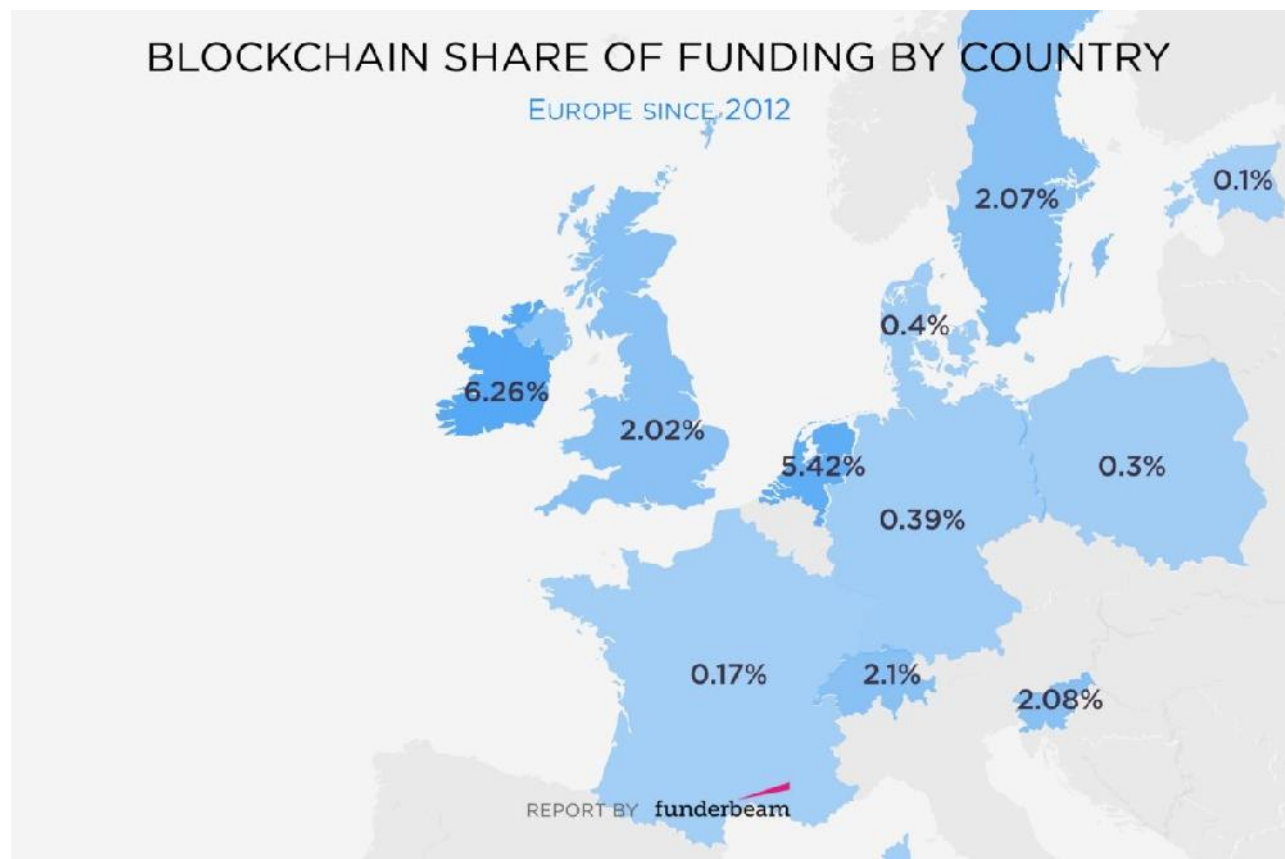


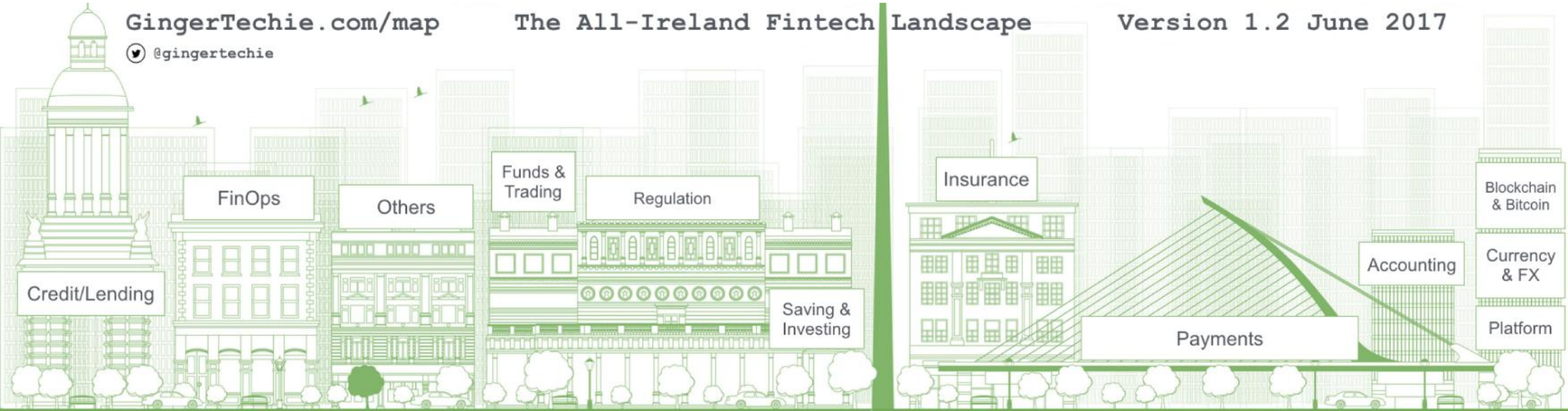
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Ireland - Blockchain Leaders





<p>CREDITEXPO</p> <p>Flender</p> <p>:fund:it</p> <p>FUTURE FINANCE</p> <p>GRID</p> <p>Linkedfinance</p> <p>ORCA</p>	<p>antuar</p> <p>CHECKVENTORY</p> <p>ClaimVantage</p> <p>e-cfs</p> <p>docoSoft</p> <p>Finalysis</p> <p>GLOBAL SHARES</p> <p>invoicefair</p> <p>Quaternion</p> <p>RAPIDRATINGS</p> <p>ROCKBORO CREDIT ASSESSMENT</p> <p>R</p> <p>ROCKALL</p> <p>xcelerit.</p>	<p>bisees</p> <p>bongkers.ie</p> <p>brite:bill</p> <p>EPPIONE</p> <p>COINDRUM</p> <p>MoneyMate Group</p> <p>Money Point</p> <p>moQom</p> <p>Ostia</p> <p>piggypot</p> <p>taxback.com</p> <p>UBANQUITY</p> <p>xtremepush</p>	<p>activateclients</p> <p>CHASING RETURNS</p> <p>COALFACE</p> <p>Eagle Alpha</p> <p>EZOPS</p> <p>First Derivatives plc</p> <p>FRS</p> <p>fundcalcs</p> <p>Fund Recs</p> <p>Peracton</p> <p>yeoUp</p> <p>ZIGNALS</p>	<p>AQMETRICS</p> <p>CalRisk</p> <p>CORLYTICS</p> <p>fenergo.</p> <p>EUROCOMPLY</p> <p>SCOM</p> <p>GECKO GOVERNANCE</p> <p>KnowYourCustomer</p> <p>Kyckr</p> <p>KYC-PRO</p>	<p>myFutureNow</p> <p>MyMoneyPlatform</p> <p>PennyOwl</p> <p>rubicoIn</p> <p>TUCR</p> <p>exaXe</p> <p>FINEOS</p> <p>RELAY software</p> <p>WeSavvy</p> <p>Companies founded on the island of Ireland</p> <p>Product is generally-available (no "beta" or stealth-mode)</p> <p>Product is specifically financial services</p> <p>Product incorporates "tech"</p> <p>CC BY NC ND</p>	<p>actusmobile</p> <p>AlphaPaymentCloud</p> <p>AWSO</p> <p>Bitnet</p> <p>CLOUDpayments</p> <p>CROSSFLOW</p> <p>CUSOP</p> <p>ding</p> <p>Easy Payments Plus</p> <p>COMM</p> <p>Embedded Payments</p> <p>Elavon</p>	<p>EXICIA GROUP</p> <p>FEXCO</p> <p>fire</p> <p>GLOBAL RISK TECHNOLOGIES</p> <p>ioc</p> <p>LoyLap</p> <p>MOBI</p> <p>mozobi</p> <p>NUAPAY</p> <p>One4all</p> <p>payment+</p> <p>payzone</p> <p>PERFECT CARDS</p> <p>plynk</p> <p>realEx payments</p> <p>SAFECHARGE</p> <p>savvy</p> <p>SWIRL</p> <p>touchtech</p> <p>VESTA</p> <p>Volteneo</p> <p>WayPay</p> <p>worldnet</p>	<p>ACCOUNTS</p> <p>bankhawk analytics</p> <p>big</p> <p>billfaster</p> <p>Bullet</p> <p>CASHANALYTICS</p> <p>calcfox</p> <p>ezora</p> <p>juggle</p> <p>Surf accounts</p> <p>ThesaurusSoftware</p> <p>TREASURY HQ</p> <p>Yendo</p>	<p>Bitcove</p> <p>BitEx.ie</p> <p>colnprism</p> <p>ASSUREHEDGE</p> <p>BARRACUDA*</p> <p>currencyfair</p> <p>FINTRAX GROUP</p> <p>MONEX</p> <p>TransferMate</p> <p>Assured</p> <p>CR2</p> <p>leveris</p> <p>Sentenal</p>
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Coming Up

- 21st July 2017 – Digitalisation of Financial Services & Irish Consumer Protection Code



The graphic features the Fintech Ireland logo at the top left. Below it is a large image of a document cover with a golden leaf pattern and the title "Discussion Paper: Consumer Protection Code and the Digitalisation of Financial Services" dated June 2017. To the right is a "Contents" page with a table of contents. Below these images is the seminar title and date.

Discussion Paper: Consumer Protection Code and the Digitalisation of Financial Services
June 2017

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Seminar: Regulatory Insights Digitalisation of Financial Services and Irish Consumer Protection Code
Friday 21 July 2017 Dublin, Ireland

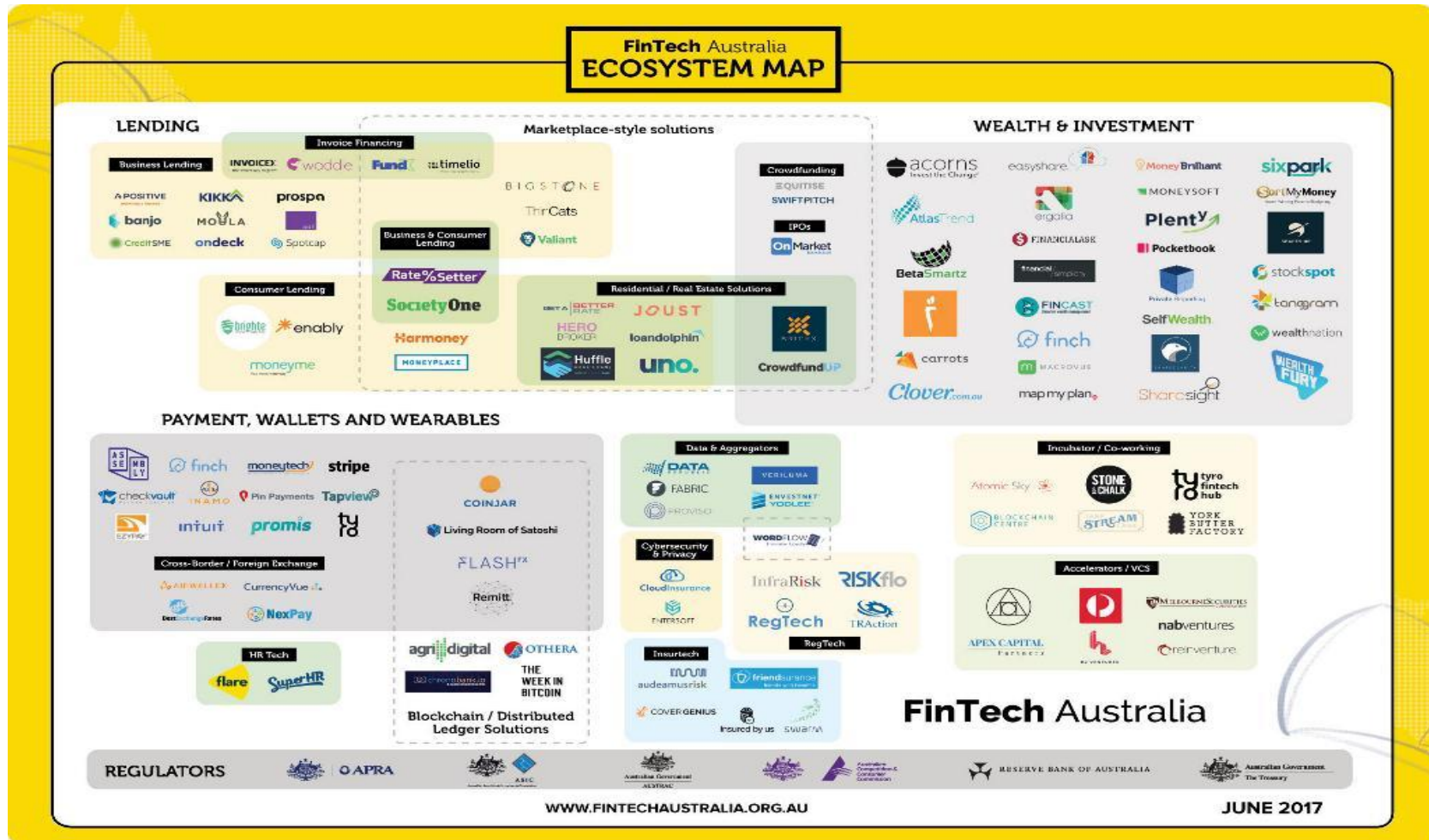
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Ireland & Australia – Collaboration?

- Innovation Agenda
- IFS 2020
- Landing Pads
- Fintech Bridge
- Fintech Weeks
- International Bar Association
- Trade Missions
- Regulatory MoUs to support fintech to scale
- Fintech Australia and Fintech Ireland offering?



Fintech Australia Ecosystem





Presenter: Peter Oakes - Founder, Fintech Ireland & Fintech UK



Executive and non-executive director and advisory committee member to regulated and unregulated companies, including Fintech, RegTech, MiFID and Funds. Panel Member, Fintech 50, Fintech20 Ireland

Solicitor admitted in Ireland, the United Kingdom and Australia

Founder of Fintech Ireland & Fintech UK (RegTech Ireland & Regtech UK). These groups support 'fintech' & 'regtech' initiatives in Ireland & the UK

2014-2016: Board Director & Chief Risk Officer for Bank of America Merchant Services Europe (based in London)

2010-2013: Central Bank's first Director of Enforcement and AML/CTF Supervision in October 2010. Member of the Senior Leadership, Operations, Policy & Supervisory Risk Committees

Over the past 25 years Peter has worked as a regulator (Ireland, UK & Australia) and in the investment management, payments, funds & fintech industries (UK & Ireland) in Board, C-Suite, Legal and Compliance/Risk roles. He has also advised Central Banks, Regulators and their senior management on a wide range of supervisory and enforcement issues

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Thank you



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